



# CSSOPE 2023

The 12<sup>th</sup> Conference and Exhibition – China Sourcing Summit On Petroleum & Chemical Equipment  
第十二届中国石油化工装备采购国际峰会暨展览会

# Post-event Report

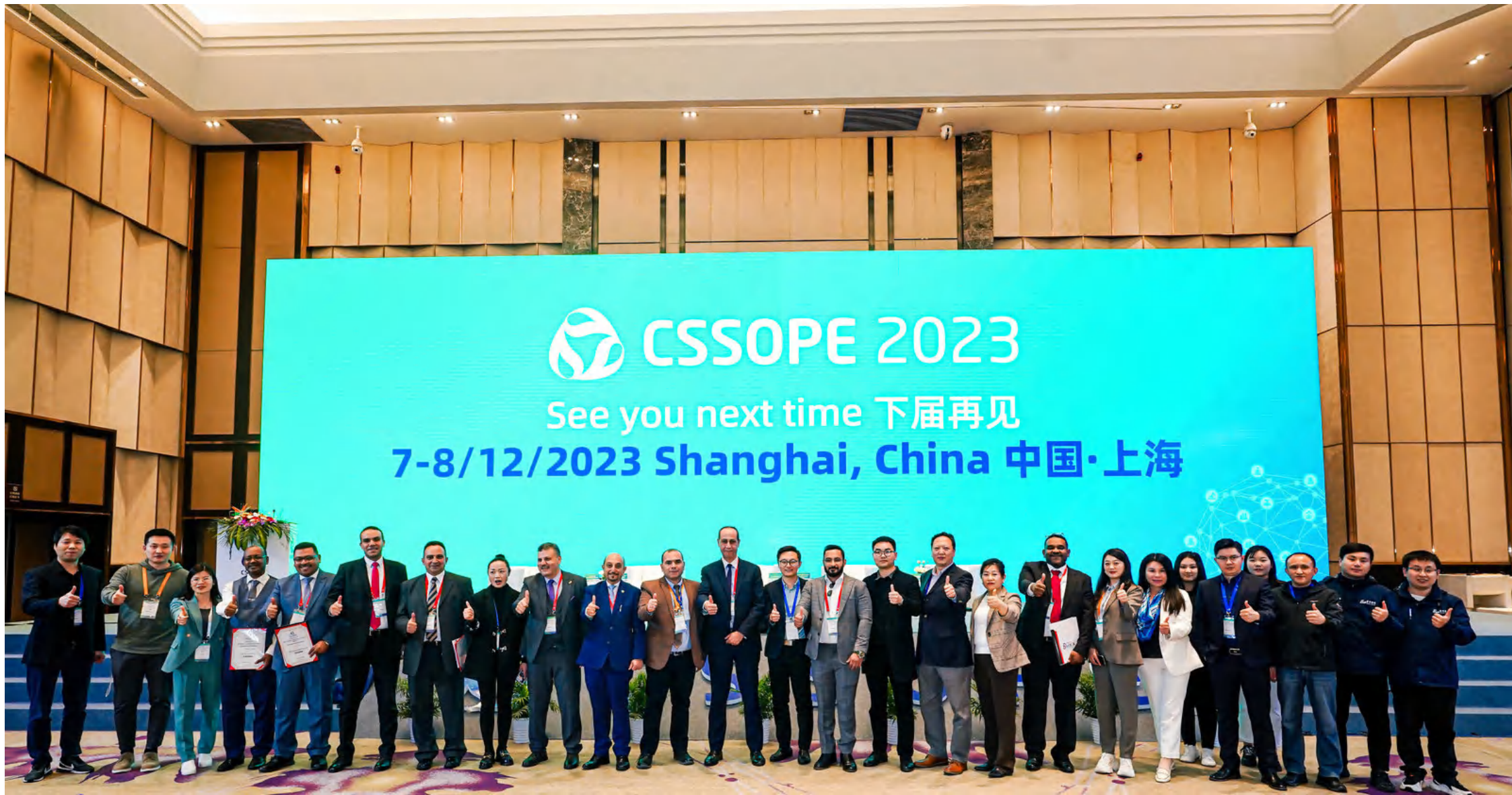
29-30/3/2023 Hangzhou, China 中国·杭州



The Oriental Pro-Energ  
Consulting Organizatio  
东方尚能咨询机构

[www.petroequipsourcing.com](http://www.petroequipsourcing.com) 





 **CSSOPE 2023**  
See you next time 下届再见  
**7-8/12/2023 Shanghai, China 中国·上海**

# Organizations

## Organizer 主办单位



## Co-organizers 协办单位



SMIC 供应链管理  
创新工坊



## Strategic Partners 战略支持



## Special Thanks to 特别鸣谢



## Sponsors 赞助商

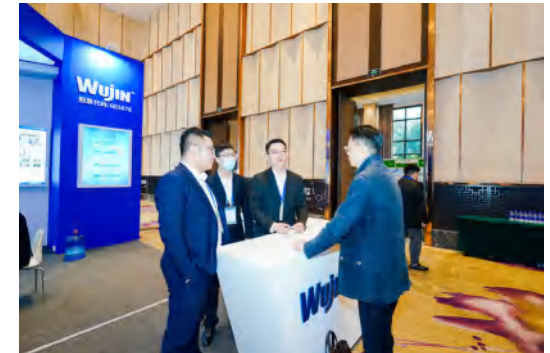


## CSSOPE 2023 | Exhibitors 参展商



# Over View

- Time: 29-30/3/2023
- Venue: Hangzhou, China
- Topic: Leading the Supply Chain of Petroleum & Chemical Industries in New Norm: Improve, Transform, Embrace, Grow
- Attendees: 758
- Selected Exhibitors: 70 Exhibitors



# Onsite Communication



# Review of CSSOPE 2023

## -Speakers for Plenary Session



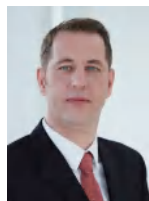
Shi Zhiyong  
Vice President and Secretary General,  
China National Association of Chemical  
Construction Industry Enterprises  
(CNACCE)



Zheng Jianhua  
Vice Chairman, Professor Senior  
Engineer, China National Association  
of Chemical Construction Industry  
Enterprises (CNACCE)



Bai Yi  
Vice President  
China National Petroleum &  
Chemical Planning Institute



Daniel Berger  
Global Partner  
EAC



Sun Songquan  
X-Deputy GM, Procurement Dep.  
Senior Engineer - Professor  
SINOPEC



Zeb Feng  
Sr Manager,  
SABIC Global  
Procurement Services



Zhang Fuqin  
Deputy Chief Engineer,  
China Petroleum Planning Institute  
Professor Level Senior Engineer and  
Senior Technical Expert of CNPC



Robert YANG  
Procurement Director North Asia /  
Goods & Services,  
Arkema (China) Investment Co., Ltd.



Wu Yongliang  
Assistant President  
Wislon Engineering

## -Panel Discussion



Jiang Junyan  
China Country Manager  
Petrofac



Henry Guo  
Head of Engineered Equipment,  
Supplies and Packaging, Indirect  
Procurement Asia Pacific  
BASF



Leonard Yang  
National Procurement Director,  
China Ineos Trading (Shanghai)  
Co., Ltd.

- Panel Discussion



Jiamin Lang  
BD Director-Asia Pacific,  
Huntsman Corporation

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Joe Buetzler  
CFO and Corporate General Manager,  
Linde Engineering APAC Region

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Deepak Shinde  
Head-Regional Supply Chain,  
Larsen & Toubro Limited

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Ding Jian  
Expert, China International Engineering  
Consulting Association

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Zhou Jun  
Purchasing Director,  
East China Engineering Science and  
Technology Co., Ltd.

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Li Guojun  
Purchasing Director, Shanghai,  
East China Engineering Science and  
Technology Co., Ltd.

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Chen Ming  
BD Director,  
Technip

---



Ren Xiaofeng  
Procurement Director  
Wood

---



Charles Lee  
General Manager  
SK E&C

---



Wang Bin  
Procurement Manager,  
Sinopec International E&P  
Corporation



Julia Oiu  
Senior Director, Business  
Development & Strategy,  
Energy Solutions, FLUOR

## - Digitalization Together with AI/ML



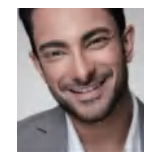
Sun Songquan  
X-Deputy GM, Procurement Dep.  
Senior Engineer - Professor  
SINOPEC

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Eng. Wael H.EL Arnaouly  
GM Assistant - Procurement  
Enppi Petroleum Company

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Sid Dhamija  
Managing Director Cadena  
(Cadena.ae)

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Dr. Zhang Yang  
SINOPEC RESEARCH INSTITUTE OF  
PETROLEUM PROCESSING CO, LTD

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Hong Xiaohua  
General Manager - East China,  
MyMRO

---



Joe Buetzler  
CFO and Corporate General Manager  
Linde Engineering APAC Region

---



Fang Xiao  
Deputy General Manager,  
Digital Technology Branch,  
Sinopec Ningbo Engineering Co., Ltd

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Wang Junhui  
Head of Procurement,  
China Huanqiu Contracting &  
Engineering Corp (HQC)

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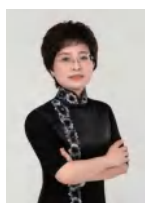


Shi Xiaofeng  
General Manager,  
Shanghai Jorson Technologies  
Co., Ltd.

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Aaron Meng  
General Manager, AGILETECH  
(TIANJIN) ENGINEERING  
MANAGEMENT CO., LTD



Yan Dongyun  
Presudent,  
Shang Hai Shang Shang Stainless  
Steel Pipe Co., Ltd



## – Domestic Companies Procurement Session



Sun Songquan  
X-Deputy GM, Procurement Dep.  
Senior Engineer - Professor  
SINOPEC



Meng Qingjia  
Director -Bidding Office,  
Deputy Director - Project Executive  
Center, Bidding Office, Beijing  
Petrochemical Engineering Co.,Ltd.



Edison Luo  
VP & China Research Director,  
RYSTAD ENERGY

## – Modular Session ( Onshore, Offshore, LNG )



Jian Guo  
Country Manager China,  
Norwegian Energy Partners



Zhang Bo  
Global Accounts Director,  
NOV



Guan Qingquan  
Deputy Director,  
Marine Engineering R&D Center,  
Qidong COSCO Shipping



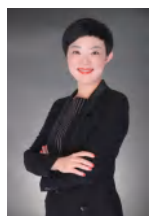
Liu Donghua  
Deputy Director Procurement Office,  
BOMESC



Gu Lidong  
General Manager,  
SICHUAN KCON VALVE MFG.  
CO., LTD.



Shao Hui  
General Manager Assistant,  
Jiangsu Chanqbao Steel Tube  
Limited Co.

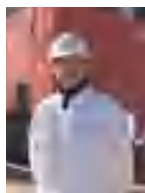


Angela Huang  
General Manager of Chemical Business,  
Bureau Veritas Group

## – International Procurement Session



Yan Shu  
General Manager,  
Novargi (Shanghai) Energy Co., Ltd.



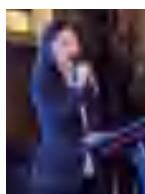
Shen Zhonghu  
Procurement Director,  
Oil and Gas, Black & Veatch



Deepak Shinde  
Head-Regional Supply Chain,  
Larsen & Toubro Limited



Xue Feng  
Chairman, SHANGHAI YAYING  
SHIPPING CO.,LTD



Gao Jie  
Chief Representative  
API

## – Emerge Market & Carbon Neutralization New Energy Session



Xing Fei  
Former Technical/Quality Manager,  
Shell



Dennis Yu  
Senior Manager,  
Global Projects Procurement,  
APAC & Europe, SABIC



Yassr Ahmed A/Rahman  
General Manager, A&S,  
2B Operating Company,  
OPCO X-vice President GNPOC



Chen Ming  
BD Manager,  
Technip



MAHMOOD BADRI  
CEO - GCC Institutional  
Business & Taxation,  
MBG Corporate Services



ADNOC

## – Emerge Market & Carbon Neutralization New Energy Session



Shirley Huang  
Dept. Head, PSCM Department,  
UNITED ENERGY GROUP LIMITED



Lin Hui  
Chief Engineer, Shenhua Engineering  
Technology Co., Ltd.



Abu Dhabi Investment Authority  
(ADIA)

## – Panel Discussion



Lalit K. Dhamija, VP, Middle East and  
Africa (UAE Based), Topco  
Direct Associate (Trainer),  
Chartered Institute of Procurement  
and Supply (CIPS)  
Ex-Procedure and Process Manager  
(Procurement), ADNOC



Yassr Ahmed A/Rahman  
General Manager, A&S,  
2B Operating Company,  
OPCO X-vice President GNPOC



Sid Dhamija  
Managing Director Cadena  
(Cadena.ae)



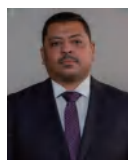
Mohamed Elnour Ali  
Manager Director  
Chain LOCK For Advanced  
Business Co. Ltd



Tarek Zorba  
General Manager, Marketing &  
Business Development,  
The Egyptian Co. for Energy &  
Cooling Projects (Gas Cool)



Amin Saber  
Chairman, Global Technical  
Services (G.T.S)



Eng. Ahmed Ibrahim Ghazaly,  
Production Services & Support  
Manager, Charged GM of  
Process Safety, Misr Fertilizers  
Production Co. (MOPCO)



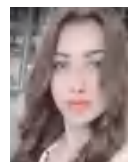
Eng. Wael H.EL Arnaouly,  
GM Assistant - Procurement,  
Enppi Petroleum Company



Pan Liqing  
General Manager  
– International Dept.,  
SDIC Power



Ahmed Mohamed Salem  
BD Sector Mgr, Egyptian  
Maintenance Company (One  
of the Egyptian Ministry of  
Petroleum Companies)



Eman Ahmed SamyNoureldeen,  
Section Head-Marketing,  
The Egyptian Company for Sport  
Services/GASTECH

# Panel Discussion



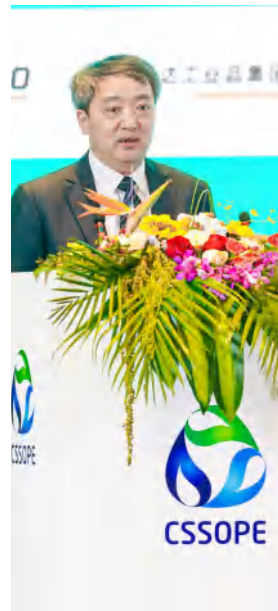
# Panel Discussion



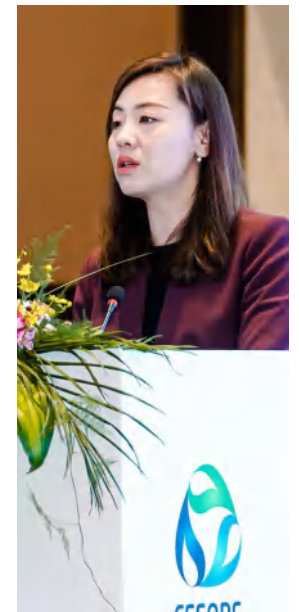
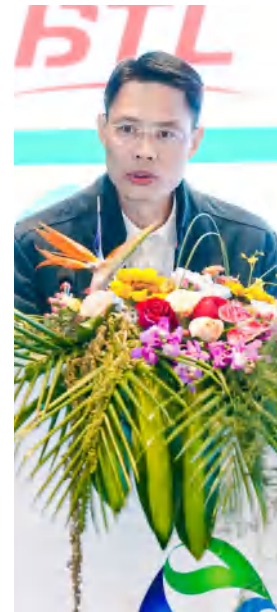
# Panel Discussion



# Photo Gallery of Speakers

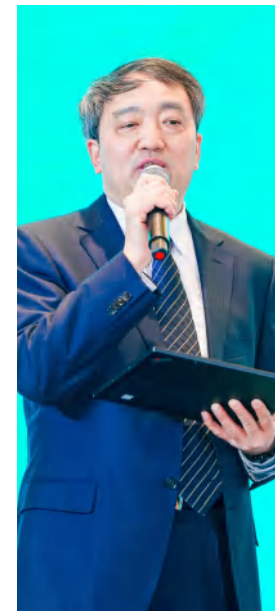
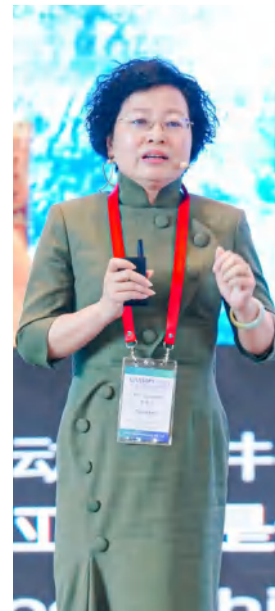
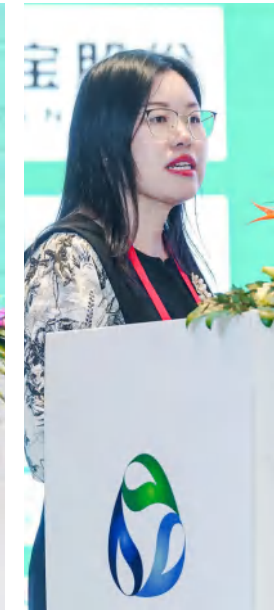
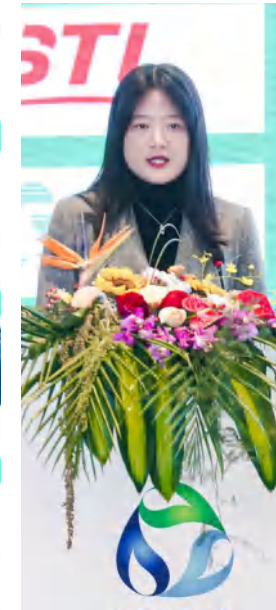


## Photo Gallery of Speakers





# Photo Gallery of Speakers



# Attendees Profile



## ● Purchasers Analysis:

- Owners and Investors in Oil and Gas and Petrochemical
- EPC Companies
- Inventory Merchants and Traders

## ● Suppliers from:

- Valves, Pipes, Pressure Vessels, Steel Structure
- Oil & Gas Exploration and Production Equipment and Accessories
- Petrochemical Materials and Equipment

## ● Service and the others from:

- The Third Party of Inspection And Logistics
- Financial and Insurance Services Industry
- Institutes and Associations, Universities and Research Institutes
- Media

Total Number

758

Purchasers

338

Suppliers

368

Service and the others

52

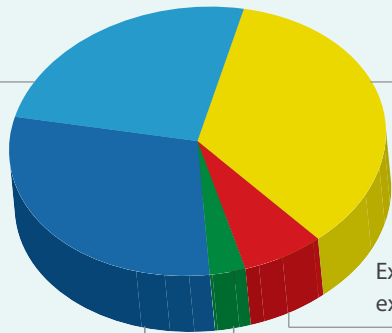
## ➤ Target for Attending

Expand purchasing channels

25%

Looking for new suppliers

35%



Marketing

30%

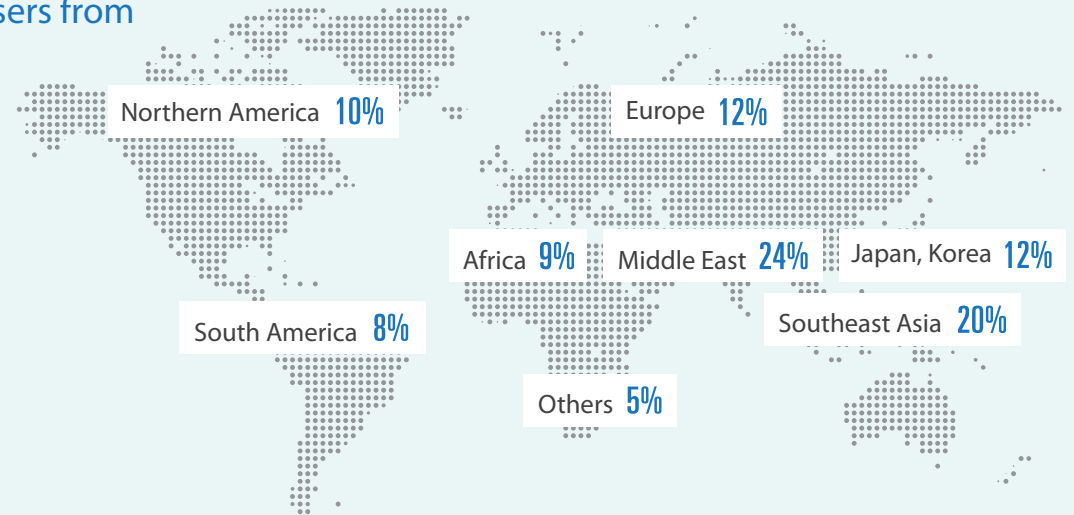
Experience exchange

7%

Others

3%

## ➤ Purchasers from



# Review of the CSSOPE 2023 Exhibition

1,580 位  
Buyers

20 个  
Countries

2,000  
Exhibit Space

40 家  
Exhibitors



 95% Exhibitors  
will attend CSSOPE 2020

 80% Visitors  
have Request for Quotation(RFQ)

 79% Buyers  
are decision makers



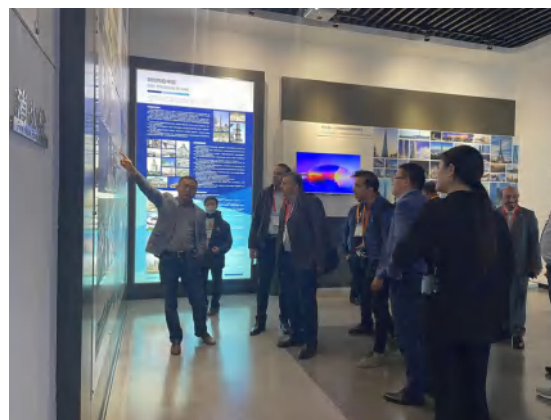
Special Thanks to 特别鸣谢 :



300+ Best Suppliers from 优秀展商来自 :



# Factory Visiting



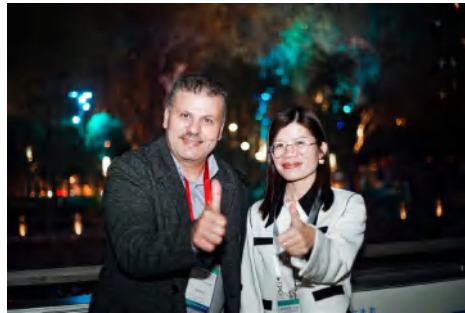
# Factory Visiting



# Speaker Networking Dinner - Hangzhou Night

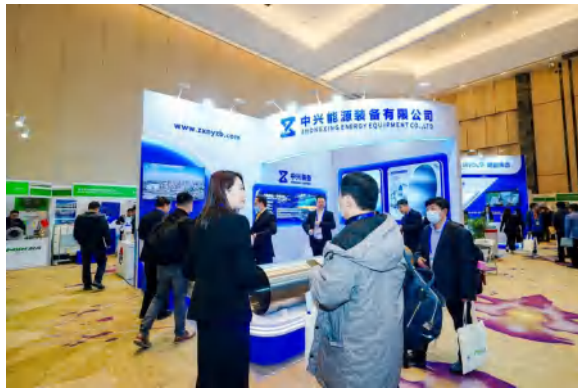
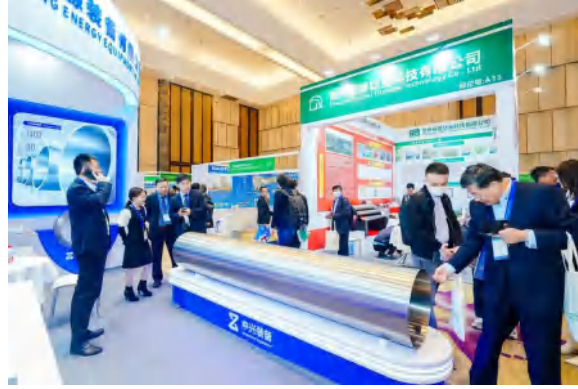


# Speaker Networking Dinner - Hangzhou Night

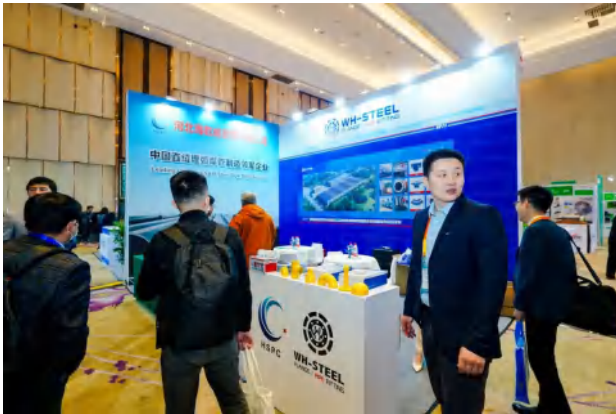




# Exhibition Booth Visit



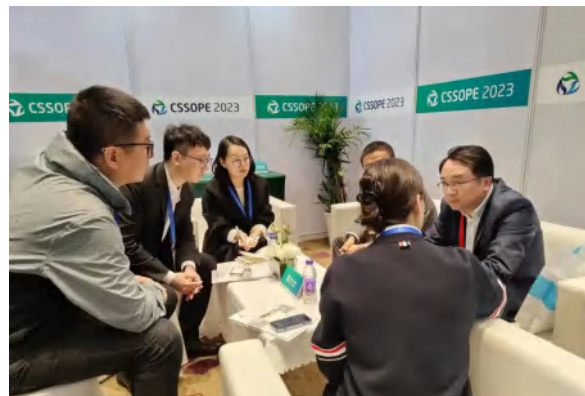
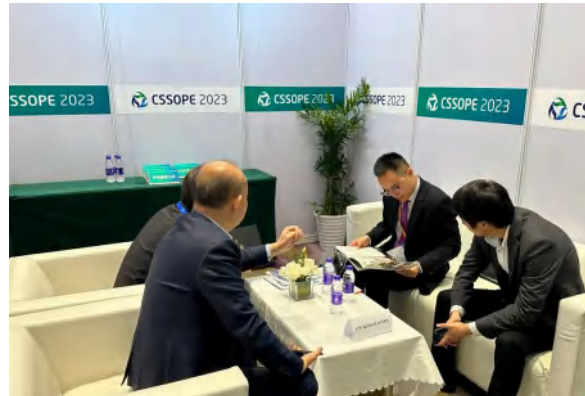
# Exhibition Booth Visit



CSSOPE focuses on the supply chain of oil and gas from upstream to downstream, serving as an exchange platform for supplier development, procurement & sourcing, and project cooperation. High quality conference content, excellent suppliers and service providers, renowned buyers and traders ensure the efficient communication and high-quality returns for attendees.



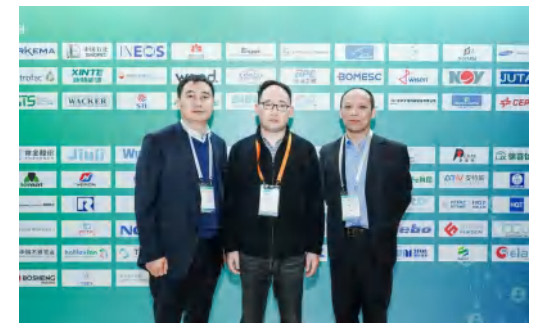
# One to One Meeting for Buyers and Suppliers



# One to One Meeting for Buyers and Suppliers



# VIPs' Group Photo



# VIPs' Group Photo



# At the Conference







# Factory Visiting



# CSSOPE 2023 AWARDS



# Award List

| Outstanding Purchaser 优秀采购商                                  |                        |
|--|------------------------|
| SABIC  | 沙特基础工业公司               |
| BASFLeonard  | 巴斯夫                    |
| INEOS Europe Ltd.  | 英力士贸易（上海）有限公司          |
| Huntsman Corporation   | 亨斯迈                    |
| Petrofac   | 英国派特法石油工程公司            |
| Linde Engineering APAC Region                                | 林德工程                   |
| Larsen & Toubro Limited                                      | 印度拉森特博洛有限公司            |
| Fauji Fertilizer Company Limited                             | 巴基斯坦 FFC 化肥厂           |
| East China Engineering Science and Technology Co., Ltd.      | 东华工程科技股份有限公司           |
| Technip  | 德希尼布                   |
| OFFSHORE OIL ENGINEERING CO., LTD.                           | 海洋石油工程股份有限公司           |
| Wood   | 伍德                     |
| SK E&C   | 韩国 SK 建设株式会社上海采购中心     |
| SINOPEC E&P  | 中国石化集团国际石油勘探开发有限公司     |
| SINOPEC ENGINEERING(GROUP)                                   | 中石化炼化工程集团              |
| Enppi Petroleum Company                                      | 埃及 Enppi 石油公司          |
| Sinopec Ningbo Engineering Co., Ltd                          | 中石化宁波工程有限公司            |
| China Huanqiu Contracting & Engineering Corp(HQC)            | 中国寰球工程有限公司             |
| Beijing Petrochemical Engineering Co.,Ltd.                   | 北京石油化工工程有限公司           |
| Qidong COSCO Shipping  | 启东中远海运海洋工程有限公司         |
| BOMESC   | 博迈科海洋工程股份有限公司          |
| Novargi (Shanghai) Energy Co.,Ltd.                           | 诺瓦基（上海）能源有限公司          |
| Black & Veatch   | 博莱克威奇                  |
| 2B Operating Company, OPCO                                   | 苏丹 2B OPCO 作业公司        |
| United Energy Group Limited                                  | 联合能源集团有限公司             |
| The Egyptian Co. for Energy &Cooling Projects(Gas Cool)      | 埃及能源与冷却项目公司（Gas Cool）  |
| Misr Fertilizer Production Company (MOPCO)                   | 埃及 MISR 石油冶炼公司 (Mopco) |
| Egyptian Maintenance Company                                 | 埃及维修公司（EMC）            |
| Global Technical Services (G.T.S)                            | 全球技术服务公司（GTS）          |
| The Egyptian Company for Sport Services (Petrosport)/GASTECH | 埃及 Petrosport/GASTECH  |

| Best Service Provider 最佳服务商                         |                   |
|---|-------------------|
| MBG Corporate Services                              | 阿联酋阿意信 MBG        |
| API   | 美国石油学会            |
| EAC   | 德国 EAC 欧亚咨询       |
| Cadena  | Cadena（Cadena.ae） |
| MyMRO   | MyMRO 我的万物集·固安捷   |
| RYSTAD ENERGY                                       | 睿咨得能源             |
| " Bureau Veritas Group"                             | 必维集团              |
| Chain LOCK For Advanced Business Co.Ltd             | Chain LOCK 商务公司   |
| SHANGHAI YAYING SHIPPING CO.,LTD                    | 上海雅鹰船务有限公司        |
| AGILETECH (TIANJIN) ENGINEERING MANAGEMENT CO., LTD | 恩吉泰克（天津）工程管理有限公司  |

| Outstanding Supplier 优秀供应商   |                  |
|--|------------------|
| SICHUAN KCON VALVE MFG. CO., LTD.  | 四川精控阀门制造有限公司     |
| JIULI HI-TECH METALS   | 浙江久立特材科技股份有限公司   |
| Jiangsu Chanqbao Steel Tube Limited Co.  | 江苏常宝钢管销售有限公司     |
| ShangHai ShangShang Stainless Steel Pipe Co.,Ltd   | 上上德盛集团股份有限公司     |
| ZHEJIANG BOTELI TECHNOLOGY CO., LTD.   | 浙江伯特利科技股份有限公司    |
| RAPID SCAFFOLDING(ENGINEERING) CO., LTD.   | 江苏捷捷模架科技有限公司     |
| SINOPEC RESEARCH INSTITUTE OF PETROLEUM PROCESSING CO., LTD.   | 中石化石油化工科学研究院有限公司 |
| MT GROUP CO., LTD.   | 上海明通实业发展（集团）有限公司 |
| WH-STEEL CO., LTD.   | 沧州伟浩管道科技有限公司     |
| WAROM TECHNOLOGY INCORPORATED COMPANY  | 华荣科技股份有限公司       |
| BAOWU SPECIAL METALLURGY CO., LTD.   | 宝武特种冶金有限公司       |
| JIANGYIN CITY CHANGJIANG STEEL PIPE CO., LTD.  | 江阴市长江钢管有限公司      |
| BAOJI TITANIUM INDUSTRY CO., LTD.  | 宝鸡钛业股份有限公司       |
| ZHONGXING ENERGY EQUIPMENT CO., LTD.   | 中兴能源装备有限公司       |
| NANJING PLATE TITANIUM INDUSTRY CO., LTD.  | 南京普雷特钛业有限公司      |
| CHANGZHOU JINXI TITANIUM TECHNOLOGY CO., LTD.  | 常州锦喜钛业科技有限公司     |
| HANGZHOU BOILER GROUP INDUSTRIAL BOILER CO., LTD.  | 杭州杭锅工业锅炉有限公司     |
| SHANXI HAOKUN FLANGES GROUP CO., LTD.  | 山西昊坤法兰股份有限公司     |
| ZHEJIANG BOSHENG STEEL GROUP CO., LTD.   | 浙江博盛钢业集团有限公司     |
| BAPTEEC LTD (Beijing Aerospace Petrochemical Technology and Equipment Engineering Corporation Limited) | 北京航天石化技术装备工程有限公司 |
| RAYS FLOW CONTROL, INC.  | 浙江欧菲石油设备有限公司 删   |
| JIANGSU WUJIN STAINLESS STEEL PIPE GROUP CO., LTD.   | 江苏武进不锈钢股份有限公司    |

# Award List

| Outstanding Industry Leader 杰出行业领袖 |                  |   |                                   |
|------------------------------------|------------------|---|-----------------------------------|
| Shi Zhiyong                        | 施志勇              | Vice President and Secretary General, China National Association of Chemical Construction Industry Enterprises (CNACCE)         | 中国化工施工企业协会 副理事长兼秘书长               |
| Zheng Jianhua                      | 郑建华              | Vice Chairman, Professor Senior Engineer, China National Association of Chemical Construction Industry Enterprises (CNACCE)     | 中国化工施工企业协会 副理事长 教授级高工、国务院政府津贴专家   |
| Bai Yi                             | 白颐               | Vice President, China National Petroleum & Chemical Planning Institute  | 中国石油和化学工业规划院 副院长                  |
| Zhang Fuqin                        | 张福琴              | Professor Level Senior Engineer and Senior Technical Expert of CNPC   | 中国石油规划总院 副总工程师、教授级高工 中石油集团 高级技术专家 |
| Zeb Feng                           | 冯喆               | Sr Manager, Global Procurement Services, SABIC  | 沙特基础工业公司 高级经理                     |
| Lalit K. Dhamija                   | Lalit K. Dhamija | VP, Middle East and Africa (UAE Based), Topco   | 东方尚能咨询机构 (Topco) 中东地区副总裁          |
| Xing Fei                           | 邢飞               | Former Technical/Quality Manager, Shell   | 壳牌 原采购部技术质量区域经理 质量管理专家            |
| Jian Guo                           | 郭建               | Country Manager China, Norwegian Energy Partners  | 挪威国家能源商会 中国区总裁                    |
| Sun Songquan                       | 孙松泉              | X-Deputy GM, Procurement Dep., Senior Engineer – Professor, SINOPEC   | 中石化炼化工程集团 原采购部副总经理、教授级高级工程师       |
| Yan Shu                            | 严曙               | General Manager, Novargi (Shanghai) Energy Co., Ltd.  | 诺瓦基 (上海) 能源有限公司 总经理               |
| Wang Junhui                        | 王俊会              | Head of Procurement, China Huanqiu Contracting & Engineering Corp(HQC)  | 中国寰球工程有限公司 采购中心主任                 |
| Meng Qingjia                       | 孟庆嘉              | Director –Bidding Office, Deputy Director– Project Executive Center, Bidding Office, Beijing Petrochemical Engineering Co., Ltd | 北京石油化工工程有限公司 招标办主任兼项目执行中心副主任      |
| Deepak Shinde                      | 迪拜克辛地            | Head-Regional Supply Chain, Larsen & Toubro Limited   | 印度拉森特博洛有限公司 供应链采购管理总经理            |
| Xu Yihe                            | 徐以和              | Sr. Analyst, Upstream   | 上游资讯 资深分析师                        |
| Lin Hui                            | 林晖               | Lin Hui, Chief Engineer, Shenhua Engineering Technology Co., Ltd.   | 中国神华煤制油化工有限公司 教授级高工, 管道专家         |
| Ding Jian                          | 丁坚               | Ding Jian, Expert, China International Engineering Consulting Association   | 中国国际工程咨询协会 专家委员会专家                |
| Zhang Bo                           | 国民油井集团           | Global Accounts Director, NOV   | NOV 全球大客户总监                       |
| Lin Wencai                         | 林文才              | PTA Project General Manager, China General Manager, Türkiye Koksan Group  | 土耳其 Koksan 集团公司 PTA 项目总经理、中国区总经理  |

# Award List

**CSSOPE 2023** **Outstanding Industry Leader** **杰出行业领袖** **topco**

This banner features eight award certificates for the 'Outstanding Industry Leader' category. Each certificate is presented on a white background with a gold border, set against a dark red background with a subtle pattern. The certificates are arranged in a single horizontal row.

**CSSOPE 2023** **Outstanding Purchaser** **优秀采购商** **topco**

This banner features ten award certificates for the 'Outstanding Purchaser' category. The certificates are arranged in a single horizontal row, each with a white background and a gold border, set against a dark red background.

**CSSOPE 2023** **Outstanding Supplier** **优秀供应商** **topco**

This banner features ten award certificates for the 'Outstanding Supplier' category. The certificates are arranged in a single horizontal row, each with a white background and a gold border, set against a dark red background.

**CSSOPE 2023** **Best Service Provider** **最佳服务商** **topco**

This banner features ten award certificates for the 'Best Service Provider' category. The certificates are arranged in a single horizontal row, each with a white background and a gold border, set against a dark red background.

# Delegates List

YANGZI JUNYE PROCESS EQUIPMENT BRANCH  
 HIT GLOBAL QUALITY SERVICE CO., LTD.  
 HUNAN XIANGTOU GOLDSKY TITANIUM METAL CO., LTD.  
 HUNAN XIANGTOU GOLDSKY NEW MATERIALS LTD.  
 CZ ELECTRIC CO.,LTD  
 PPG COATINGS (KUNSHAN) CO., LTD.  
 AXIS  
 IDT SINYUAN SEALING TECHNOLOGY CO., LTD  
 YANGZHOU YUXIN PIPE FITTINGS CO., LTD.  
 SHANGHAI JIUSUI-REF SYSTEMS ENGINEERING CO., LTD.  
 HANGUANG(SHANGHAI) TECHNOLOGY CO., LTD.  
 JIANGSU SUNPOWER HEAT EXCHANGER & PRESSURE VESSEL CO., LTD.  
 YANGZHOU HUAZHAN PIPE FITTINGS CO., LTD.  
 WUXI PAIKE NEW MATERIALS TECHNOLOGY CO., LTD.  
 HARBIN AIR CONDITIONING CO., LTD.  
 XINXIANG SHENGDA FILTRATION TECHNIQUE CO., LTD.  
 AEROSUN CORPORATION  
 DORIGHT CO., LTD  
 COSCO SHIPPING SPECIALIZED CARRIERS CO, LTD  
 SUMEC INTERNATIONAL TECHNOLOGY CO., LTD.  
 YANTAI SUNSHINE PUMPS CO., LTD.  
 DAMING HEAVY INDUSTRY CO., LTD.PROCESS EQUIPMENT DIVISION  
 ZHONGHUAN TIG CO., LTD  
 SUFA TECHNOLOGY INDUSTRY CO., LTD.CNNC

扬子竣业过程装备分公司  
 芜湖寰宇检验技术有限公司  
 湖南湘投金天钛金属股份有限公司  
 湖南湘投金天新材料有限公司  
 创正电气股份有限公司  
 庞贝捷涂料(昆山)有限公司  
 上海安讯士网络通信设备贸易有限公司  
 宁波易天地信远密封技术有限公司  
 扬州宇新管业有限公司  
 上海九穗制冷系统工程有限公司  
 汉广(上海)科技有限公司  
 江苏中圣压力容器装备制造有限公司  
 扬州华展管件有限公司  
 无锡派克新材料科技股份有限公司  
 哈尔滨空调股份有限公司  
 新乡市胜达过滤净化技术有限公司  
 航天晨光股份有限公司  
 青岛德国特节能装备股份有限公司  
 中远海运特种运输股份有限公司  
 苏美达国际技术贸易有限公司  
 烟台阳光泵业有限公司  
 大明重工有限公司过程装备分公司  
 中环天仪股份有限公司  
 中核苏阀科技实业股份有限公司

ROCHIEV INTELLIGENT EQUIPMENT CO., LTD.  
 JIANGSU LONGDA SUPERALLOY MATERIAL CO., LTD.  
 HANGXIAO STEEL STRUCTURE CO., LTD.  
 CANGZHOU LONGTAIDI PIPE TECHNOLOGY CO., LTD.  
 WENZHOU HUIYANG ENERGY TECHNOLOGY CO., LTD.  
 JIANGYIN HUACHANG STAINLESS STEEL PIPE CO., LTD  
 (TAIAN) INDUSTRIAL CO. LTD.  
 ZENKUNG HEAVY INDUSTRY(IANGSU) CO., LTD.  
 HEBEI HONGRUN NUCLEAR EQUIPMENT SCIENCE AND TECHNOLOGY CO., LTD.  
 HUNAN HANDA FLUID INTELLIGENT AUTOMATION TECHNOLOGY CO., LTD.  
 CHINT ELECTRIC CO., LTD.  
 YANGZHOU BEC ENGINEERING TECHNOLOGY CONSULTATION CO., LTD.  
 RUIQIE'ER PETROCHEMICAL EQUIPMENT(SHANGHAI) CO., LTD.  
 YADA PIPING SOLUTION CO., LTD.  
 FBV INC.  
 LESLIE TECHNDOGY (SUZHOU) CO., LTD.  
 DEPAMU (HANGZHOU) PUMPS TECHNOLOGY CO., LTD.  
 ROC-MASTER PIPING SOLUTIONS LTD.  
 HEBEI FOCUS PIPING CO., LTD.  
 HILONG PETROLEUM ENGINEERING (TIANJIN) CO., LTD.  
 QINGDAO NUO OU ENGINEERING SERVICE CO., LTD.  
 FENGWEI TECHNOLOGY (SHANGHAI) CO., LTD  
 YANGZHOU LONTRIN STEEL TUBE CO., LTD  
 SEIKA(SHANGHAI)CO., LTD.

长春融成智能设备制造股份有限公司  
 江苏隆达超合金航材有限公司  
 杭萧钢构股份有限公司  
 沧州隆泰迪管道科技有限公司  
 温州汇洋能源科技有限公司  
 江阴市华昌不锈钢管有限公司  
 泰安隆泰金属制品有限公司  
 振宏重工(江苏)股份有限公司  
 河北宏润核装备科技股份有限公司  
 湖南翰达流体智能自动化科技有限公司  
 正泰电气股份有限公司  
 扬州贝克工程技术咨询有限公司  
 瑞切尔石化工程(上海)有限公司  
 亚达管道系统股份有限公司  
 阀毕威阀门有限公司  
 莱斯利科技(苏州)有限公司  
 德帕姆(杭州)泵业科技有限公司  
 上海锐迈五金有限公司  
 河北汇中管道装备有限公司  
 海隆石油工程(天津)有限公司  
 青岛诺欧工程服务有限公司  
 丰微科技(上海)有限公司  
 扬州龙川钢管有限公司  
 西眸贸易(上海)有限公司

# Review (CSSOPE 2011-2023)



# Testimonials

## The 12th Conference and Exhibition – China Sourcing Summit On Petroleum & Chemical Equipment 2023 第十二届中国石油化工装备采购国际峰会暨展览会 (CSSOPE 2023)

2023/3/29–30 Hangzhou, China 中国·杭州

### Attendee Questionnaire 会后问卷调查 Please email your completed questionnaire 请填写后邮件回复

1. How would you sum up CSSOPE 2023? Note: We may wish to use your comments in future promotional literature. 您对 CSSOPE 2023 的总体评价如何。注：我们有可能在下届资料上引用您的评价。  
您对 CSSOPE 2023 的总体评价如何。注：我们有可能在下届资料上引用您的评价。  
大会业务板块结构安排合理，交流内容高度广度和深度兼顾，采购商和供应商互动充分，各环节紧凑高效，对参展商/供应商和采购商均带来很高的价值和益处。

2. What was your primary reason for attending CSSOPE and were your objectives fulfilled? How effective do you think the format we used for this year was and would you suggest any changes for the future events? 您参与 CSSOPE 的初衷是什么？是否达到预期目标？您认为今年的组织形式效果如何？是否有改进建议？  
您参与 CSSOPE 的初衷是什么？是否达到预期目标？您认为今年的组织形式效果如何？是否有改进建议？

初衷是了解石油行业国际采购前沿变革及发展趋势，接触具备走出去的意愿和实力的供应商。达到了预期。组织形式紧凑、高效，效果非常好，相关经验会在本公司内部分享。

建议是举办更多侧重上游领域，以及当前重点关注的国际深海作业和新能源领域的论坛。

3. Did you develop any new business relationships with suppliers/purchasers or decide to purchase/sale any new products / services at the event and who with? 您在大会中是否与供应商/采购商建立商业联系或决定采购/销售新产品/服务？  
您在大会中是否与供应商/采购商建立商业联系或决定采购/销售新产品/服务？

Yes 是  / List please: 如有，请罗列：  
No 否

4. Are there any particular suppliers or categories / purchasers that you would like to see at next CSSOPE? 您希望下届见到哪些供应商或产品/采购商？  
上游业务的管材类、地面设备类、仪器仪表类、控制系统、阀门、化学剂等。

5. Would you like to attend CSSOPE 2023 (Dec. 7-8) in Shanghai? (  ) Yes ( ) No  
12月7-8日第十三届 CSSOPE 2023 在上海召开，您计划参加吗？ ( ) 是 ( ) 否

If yes, what identity you would like to be?  
Speaker  / Chairman  / Delegate  / Sponsor  / VIP Guest

如果您参与 CSSOPE 2023？以什么身份参加？演讲人 大会主席 代表 赞助商  
小组讨论嘉宾 VIP 采购嘉宾。

6. Become China Petroleum and Petrochemical Procurement Alliance Member ( ) Yes ( ) No  
(Enjoy speaking slot and procurement service during if you are a member)

希望加入“中国国际石油化工采购供应链联盟” (权益详见后续备注) ( ) 是 ( ) 否

7. Would you be prepared to recommend any supplier or buyer companies to attend? If so then please email them to myself upon your return. 是否准备推荐设备商及采购商参与？如果有，请直接转发我邮件给他们并抄送我联系即可。  
Name 人名: Company 公司名: Position 职务: Email: Mobile 手机:

8. Please leave your name card information. 敬请留下您的名片联系方式。  
Thank you for taking the time to complete our questionnaire, and look forward to seeing you soon!

感谢您百忙中完成此次问卷，期待下次活动再见！

备注：“中国国际石油化工采购供应链联盟”是依托于 CSSOPE 平台的社会团体。采购商会员免费加入，享有演讲机会、采购服务等权益；供应商缴纳会员费 3000 元/年，参会享八折优惠，国内外询单或参观工厂需求，优先推荐会员单位，国外各类项目采购数据，优先与各会员单位分享等。

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整体来说，会议质量很高，行业内的国际龙头企业，优质供应商，优质采购商代表进行人员提供优质服务支持。会议议程安排合理，交流内容高度广度和深度兼顾，采购商和供应商互动充分，各环节紧凑高效，对参展商/供应商和采购商均带来很高的价值和益处。

2. What was your primary reason for attending CSSOPE and were your objectives fulfilled? How effective do you think the format we used for this year was and would you suggest any changes for the future events? 您参与 CSSOPE 的初衷是什么？是否达到预期目标？您认为今年的组织形式效果如何？是否有改进建议？

参与初衷是了解石油行业国际采购前沿变革及发展趋势，接触具备走出去的意愿和实力的供应商。达到了预期。组织形式紧凑、高效，效果非常好，相关经验会在本公司内部分享。

3. Did you develop any new business relationships with suppliers/purchasers or decide to purchase/sale any new products / services at the event and who with? 您在大会中是否与供应商/采购商建立商业联系或决定采购/销售新产品/服务？  
Yes  / List please: 如有，请罗列：中国能源-0200000000  
No 否

4. Are there any particular suppliers or categories / purchasers that you would like to see at next CSSOPE? 您希望下届见到哪些供应商或产品/采购商？  
压力容器及石化设备供应商

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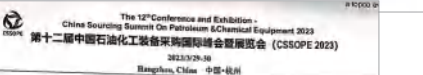
If yes, what identity you would like to be?  
Speaker  Chairman  Delegate  Sponsor  VIP Guest   
如果您参与 CSSOPE 2023？以什么身份参加？演讲人 大会主席 代表 赞助商

6. Become China Petroleum and Petrochemical Procurement Alliance Member ( ) Yes ( ) No  
(Enjoy speaking slot and procurement service during if you are a member)  
希望加入“中国国际石油化工采购供应链联盟” (权益详见后续备注) ( ) 是 ( ) 否

7. Would you be prepared to recommend any supplier or buyer companies to attend? If so then please email them to myself upon your return. 是否准备推荐设备商及采购商参与？如果有，请直接转发我邮件给他们并抄送我联系即可。  
Name 人名: Company 公司名: Position 职务: Email: Mobile 手机:

8. Please leave your name card information. 敬请留下您的名片联系方式。  
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Yes  / List please: 如有，请罗列：中国能源-0200000000  
No 否

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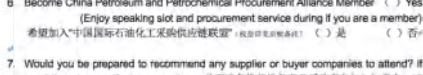
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### Attendee Questionnaire 会后问卷调查 Please email your completed questionnaire 请填写后邮件回复

1. How would you sum up CSSOPE 2023? Note: We may wish to use your comments in future promotional literature. 您对 CSSOPE 2023 的总体评价如何。注：我们有可能在下届资料上引用您的评价。

2. What was your primary reason for attending CSSOPE and were your objectives fulfilled? How effective do you think the format we used for this year was and would you suggest any changes for the future events? 您参与 CSSOPE 的初衷是什么？是否达到预期目标？您认为今年的组织形式效果如何？是否有改进建议？

3. Did you develop any new business relationships with suppliers/purchasers or decide to purchase/sale any new products / services at the event and who with? 您在大会中是否与供应商/采购商建立商业联系或决定采购/销售新产品/服务？  
Yes  / List please: 如有，请罗列：  
No 否

4. Are there any particular suppliers or categories / purchasers that you would like to see at next CSSOPE? 您希望下届见到哪些供应商或产品/采购商？  
压力容器及石化设备供应商

5. Would you like to attend CSSOPE 2023 (Dec. 7-8) in Shanghai? (  ) Yes ( ) No  
12月7-8日第十三届 CSSOPE 2023 在上海召开，您计划参加吗？ ( ) 是 ( ) 否

If yes, what identity you would like to be?  
Speaker  / Chairman  / Delegate  / Sponsor  / VIP Guest   
如果您参与 CSSOPE 2023？以什么身份参加？演讲人 大会主席 代表 赞助商

6. Become China Petroleum and Petrochemical Procurement Alliance Member ( ) Yes ( ) No  
(Enjoy speaking slot and procurement service during if you are a member)  
希望加入“中国国际石油化工采购供应链联盟” (权益详见后续备注) ( ) 是 ( ) 否

7. Would you be prepared to recommend any supplier or buyer companies to attend? If so then please email them to myself upon your return. 是否准备推荐设备商及采购商参与？如果有，请直接转发我邮件给他们并抄送我联系即可。  
Name 人名: Company 公司名: Position 职务: Email: Mobile 手机:

8. Please leave your name card information. 敬请留下您的名片联系方式。  
Thank you for taking the time to complete our questionnaire, and look forward to seeing you soon!

感谢您百忙中完成此次问卷，期待下次活动再见！









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**海外客户关系  
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Overseas customer  
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maintenance

**市场考察/销售支持**

Market surveys/  
sales support

**线下 Off-line**

**全球物流支持**

Global logistical  
support

**海外市场品牌宣传**

Enhance Brand publicity  
in overseas market

**主办会展活动  
组团参与国际会展**

Organize exhibition and conference  
/ Organize Chinese group to  
international events

## 中国设备供应商需求

Needs of Chinese equipment suppliers

- **广泛的市场接触和机会甄选**  
Broad market contacts and opportunity selection
- **理解海外客户的技术和商务的要求**  
Understand technological and commercial requirements of overseas customer
- **克服文化、语言、工作习惯等方面的差异**  
Overcome differences of culture, language, job patterns, etc.
- **维护同海外客户的客情关系**  
Maintain open relationship with overseas customer
- **规避商业及法律合同风险**  
Avoid commercial, legal & contract risks
- **国际物流货运及多式联运支持 Assistance**  
for international logistics & freight, and multi-modal transport
- **跨境贸易金融、结算及保险**  
Cross-border trade & finance, settlement and insurance

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Consulting service ability
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Professional procurement team
- **联络买卖双方的电商平台**  
E-commerce platform bridging seller and purchaser

## 海外客户需求

Requirements of overseas customer(s)

- **降低采购成本**  
Lower procurement cost
- **及时有效的商务沟通**  
Timely and effective business communications
- **完整的产品信息**  
Complete product information
- **完善的质量保证**  
Proven quality assurance
- **及时地物流保障**  
Timely logistic assurance
- **有效的采购风险控制**  
Effective and workable procurement risk controls

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# Our Exhibitions and Services

## Topco 2023 Upcoming Events List 东方尚能2023年度活动列表



The 6th China Shield Tunnel Engineering Technology Forum  
第六届中国盾构工程技术学术研讨会  
April 2023, Wuhan China  
2023年4月 中国·武汉  
[www.zgdgcy.com](http://www.zgdgcy.com)  
[www.topcoevents.com/setf2022/index.html](http://www.topcoevents.com/setf2022/index.html)



EMC 2023 & MW 2023  
2023 China Conference on Electromagnetic Compatibility  
2023中国电磁兼容大会  
The 27th International Exhibition on Electromagnetic Compatibility & Microwave & Test and Measurement  
第二十七届国际电磁兼容与微波暨测试测量技术交流展览会  
6-8 June, 2023, Beijing International Convention Center  
2023年6月6-8日 中国·北京国际会议中心  
[www.ces.org.cn](http://www.ces.org.cn) [www.highlandexpo.com](http://www.highlandexpo.com)



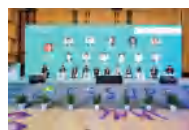
CSTI 2023  
2023 Chemical Science & Technology & Innovation Conference & Exhibition  
2023中国化工科技创新展览会  
September 2023, Shanghai China  
2023年9月 中国·上海  
[www.cstichina.com](http://www.cstichina.com)



ICEMS2023  
26th International Conference on Electrical Machines and Systems  
第二十六届国际电机与系统国际学术会议  
November 5-8, 2023, Zhuhai China  
2023年11月5-8日 中国·珠海  
[www.ces.org.cn](http://www.ces.org.cn)



The 13<sup>th</sup> Conference and Exhibition -  
China Sourcing Summit On Petroleum & Chemical Equipment  
第十三届中国石油化工装备采购国际峰会暨展览会  
7-8 December, 2023, Shanghai China  
2023年12月7-8日 中国·上海  
[www.petroequipsourcing.com](http://www.petroequipsourcing.com)



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86-591-8356 5789 (福州)  
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CSSOPE 采购对接会

## 全球排期表

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[www.topcoevents.com](http://www.topcoevents.com)

| 项目名称  | 地点          | 时间           | 内容   |
|---|-------------|--------------|--|
| CSSOPE 采购对接会 - 俄罗斯<br> 2023 (俄罗斯) 国际石油、天然气<br>工业设备及技术展览会     | 俄罗斯<br>莫斯科  | 2023.4.24-27 |  |
| CSSOPE 采购对接会 - 伊朗<br> 2023年第27届伊朗国际石油、<br>天然气、石化展览会        | 伊朗<br>德黑兰   | 2023.5.17-20 | 展会前: 协助预订展位+组参观团<br>展会中: 拜访客户展位+采购对接<br>展会后: 拜访客户公司+参观考察 |
| CSSOPE 采购对接会 - 阿布扎比<br> أديبك<br>ADIPEC<br>2023阿布扎比国际石油博览会 | 阿联酋<br>阿布扎比 | 2023.10.2-6  |  |
| CSSOPE 采购对接会 - 挪威<br>ONS<br>2024年挪威北海国际石油天然气展   | 挪威<br>斯塔万格  | 2024.8.26-29 |  |



# CSSOPE 2023

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